



performance  
→ partners ↗

TRAIN THE TRAINER

**DISCOVER**  
THE POWER OF **WE™**

Start your organisation on the path from personalised insight to culture change with **Everything DiSC®**.

## Everything DiSC® - The Culture Catalyst™

Everything DiSC® is a personal development learning experience that measures an individual's preferences and tendencies based on the DiSC® model. This simple yet powerful model describes four basic styles: D, i, S, and C, and serves as the foundation for the Everything DiSC Application Suite. Participants receive personalised insights that deepen their understanding of self and others, making workplace interactions more enjoyable and effective. The result is a more engaged and collaborative workforce that can spark meaningful culture improvement in your organisation.

Our two day Trainer in class experiential workshops are run quarterly in the Sandymount Hotel, Dublin 4. We can also provide an in house option if it's more suitable. Online trainin is also available, get in touch for more information [info@performancepartners.ie](mailto:info@performancepartners.ie).



### The Assessment

Powered by 40+ years of research, each Everything DiSC personality assessment combines adaptive testing and sophisticated algorithms to deliver precise insights to each participant. These insights lay the groundwork for a personalized experience rich with "aha!" moments that inspire behavior change.



### The Profile

The personalized content in the profile deepens self-understanding through the DiSC model. People gain insight into their own preferences and tendencies, learn more about relating to others, and receive actionable strategies to help them improve their interactions and ultimately, their performance.



### The Classroom

The profile comes to life in a classroom experience that engages and educates. Easy-to-use facilitation tools, including scripted content, contemporary video, and impactful activities, can be customized to meet the specific needs of your people and your organization.



### The Follow-Up Tools

A suite of follow-up resources makes lasting behavior change possible by keeping Everything DiSC alive in the workplace. Participants can go deeper into their DiSC style, get real-world tips for connecting with colleagues, and gain insight into their team's or department's DiSC culture.

## How Can DiSC Help Your Organisation?

The DiSC® model provides a common language that people can use to better understand themselves and how to adapt their behaviours with others, for example; within a work team, in a business relationship, a leadership position, or other types of relationships.

This increased understanding results in increased energy and engagement, reduced conflict, time savings and improved performance within an organisation.

The DiSC® model helps individuals to understand that different people have different needs, priorities and communication styles and shows them how to adapt.

## How Does DiSC Work?

DiSC® is a simple and memorable acronym for the four primary styles of behaviour seen in the DiSC Circumplex:

Dominance (D)

Influence (i)

Steadiness (S)

Conscientiousness (C)



Everything DiSC® includes over six different personality reports tailored to specific applications including manager, leader, productive conflict, culture and sales person.

## The DiSC® Profile

The main Everything DiSC® Workplace Profile is a personalised twenty page report that provides invaluable insights for recipients, including:

- A clear understanding of the priorities that drive their behaviour.
- Their natural approach to work and relationships.
- Their challenges when interacting with others.
- Actionable strategies to strengthen interpersonal interactions.
- Disc assessment report

Understanding differences between individuals, leaders, managers, direct reports, sales person to buyer and among team members are extremely valuable. Once you assess these differences and realise the value to 'flex' your style, you'll have better workplace communications AND healthier teams & organisations.

## Why Everything DiSC® Certification?

Gaining the delivery experience and/or official credentials will increase your credibility with participants and team leaders, and enable you to deliver best-in-class Everything DiSC® training to your organisation, bridged to other L&D.

### This 2-day intensive programme provides:

- Increased facilitator confidence and competence.
- Engaging content on the principles of the DiSC® model.
- Strategies to influence a culture shift behaviourally with your people & teams.
- Insights for navigating challenging classroom scenarios.
- A wide range of strategies for delivering a customised learning experience.
- Participants on this DiSC® Training will gain the credential and expertise needed to deliver Everything DiSC® in their organisation, and develop the skill to foster an engaged, collaborative culture, conversant in the common language of DiSC®.

### Who Is This Course Intended For?

This DiSC® training course is intended for internal Human Resources or Learning and Development/Talent professionals who want to develop a deeper level of expertise in Everything DiSC® and customise Everything DiSC® programmes to meet the needs of their organisation. We help you also with design and bridging.

If you are an independent consultant, trainer, or coach interested in offering Everything DiSC® to your clients, please also contact us [info@performancepartners.ie](mailto:info@performancepartners.ie).

### Why Performance Partners?

Ireland's leading Wiley facilitators, Performance Partners have vast experience delivering Diamond Award Winning train the trainer DiSC® courses nationwide.

Our clients are professionals from HR or Talent Management, who use DiSC® learning tools to improve business performance with their participants. We are committed to helping you maximise your influence and potential, both as individuals and as key contributors and problem solvers within your business.

Clients see us as specialising in leadership and performance management, impacting change through people, cohesive team development, communications, relationships & trust, alignment, engagement. Clients include multinational, corporate sector, medium-sized businesses and the not-for-profit organisations.

Feel free to visit our website [performancepartners.ie](http://performancepartners.ie) to watch recent testimonials.



## 2 Day Course (plus post classroom resources) Overview

